#### **INCREMENTAL OIL and GAS (asx: IOG)**

#### RESOURCES ROADSHOW JULY 2011

www.incrementaloilandgas.com



#### **DISCLAIMER AND IMPORTANT NOTICE**

This presentation contains forward looking statements that are subject to risk factors associated with oil and gas businesses. It is believed that the expectations reflected in these statements are reasonable but they may be affected by a variety of variables and changes in underlying assumptions which could cause actual results or trends to differ materially, including but not limited to: price fluctuations, actual demand, currency fluctuations, drilling and production results, reserve estimates, loss of market, industry competition, environmental risks, physical risks, legislative, fiscal and regulatory developments, economic and financial market conditions in various countries and regions, political risks, project delay or advancement, approvals and cost estimates.

All references to dollars, cents or \$ in this presentation are to Australian currency, unless otherwise stated.



#### **Incremental Business model**

- A producing oil company with a cash flow focus
- We acquire underperforming oilfields and increase production
- Focus is Onshore California
  - Four projects:
    - Sheep Springs producing Oilfield
    - Round Mountain producing Oilfield
    - Guijarral Hills development project
    - Raven Pass exploration project
- We operate all of our projects



## **Capital Structure**

- Formed 2009 as Private Company
- Listed January 2011 after raising \$5.3m at 30 cents.
- 135.6m shares (Directors and management 43%)
  92.8m unlisted options<sup>1</sup>
- Market cap about \$40 million
- NO DEBT
- REVENUE \$6.06 million
- EBITDA \$2.40million



incremental

- 1. Options exercisable at \$0.20 on or before 1 November 2014
- 2. Unaudited annual figures, to year end 2010

#### **IOG TEAM**

#### From left:

**CFO** 

Asquith: 20 years CPA. MacDonald: 13 years in Senate, LLB Cronin: No 2 in Woodside (23 years) Stowell: Founder of Anvil and Mawson West, CPA McGann: 40 years geologist worldwide, CPG

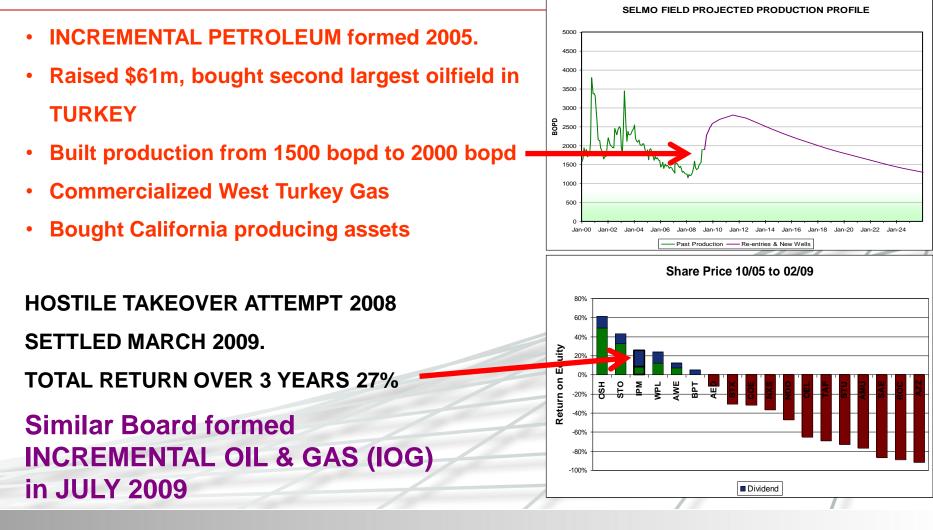
DIRECTORS



#### CALIFORNIA

M Pet Eng, Over 25 years in California

### The team have done it before...



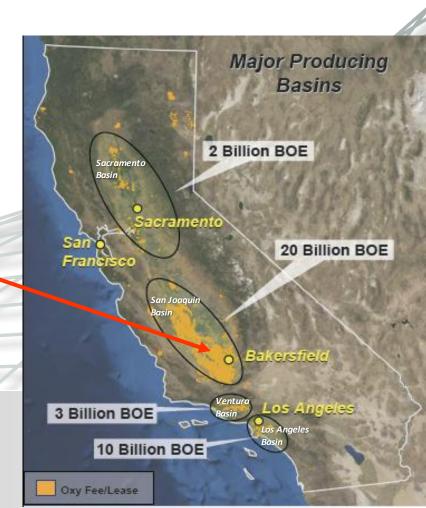


# Why California ?

- Significant bypassed oil left by early producers
- Few mid-sized oil companies operate in California
- Cheap and competitive service suppliers
- Excellent Fiscal regime

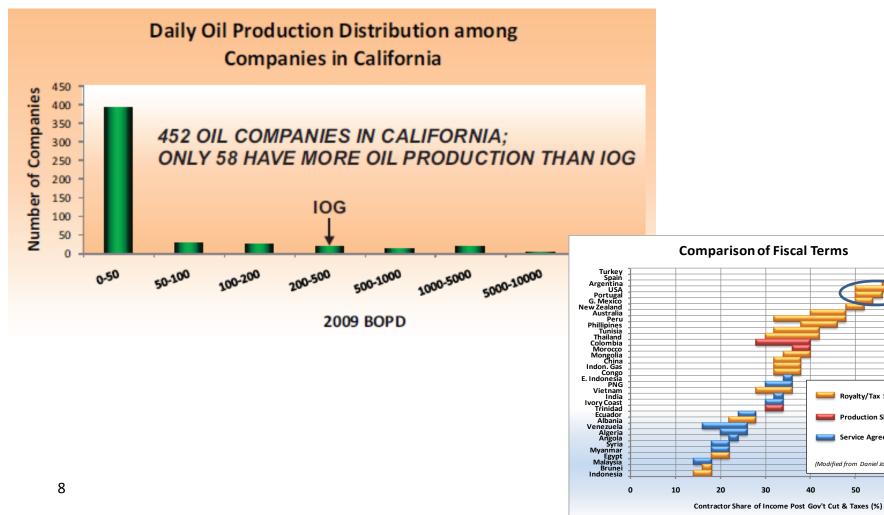
The San Joaquin Basin has:

- 10 times Australia's reserves
- 150% Australia's production



## Why California ?

- Few mid-sized oil companies operate in California
- **Excellent Fiscal regime**



📕 Royalty/Tax System

Service Agreement (Modified from Daniel Johnston & Co., Inc.)

50

30

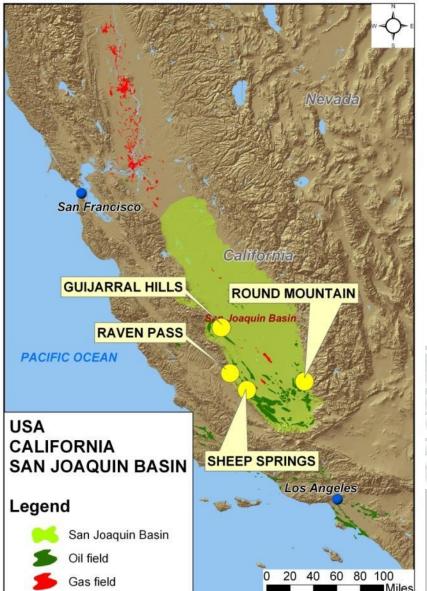
40

Production Sharing Contract

60

70

#### **Incremental Projects**

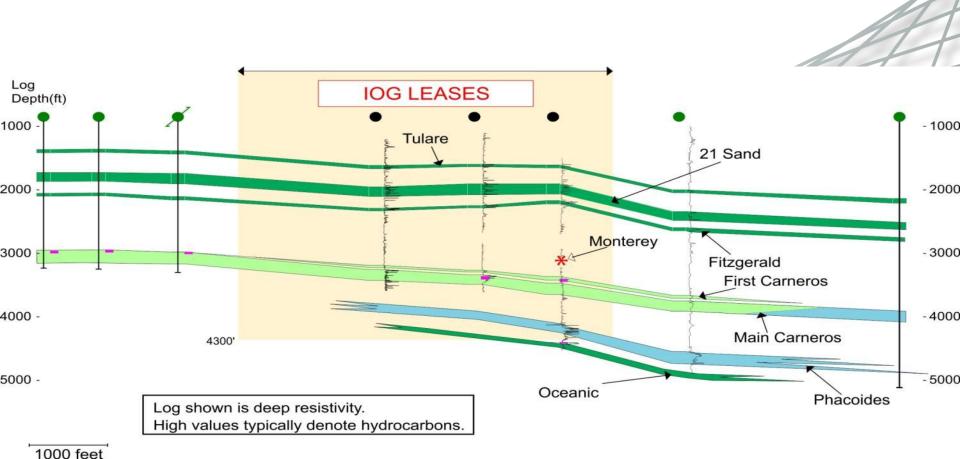


- PRODUCING SHEEP SPRINGS
- PRODUCING ROUND MOUNTAIN
- HIGH PRODUCTIVITY GUIJARRAL HILLS
- RAVEN PASS Exploration

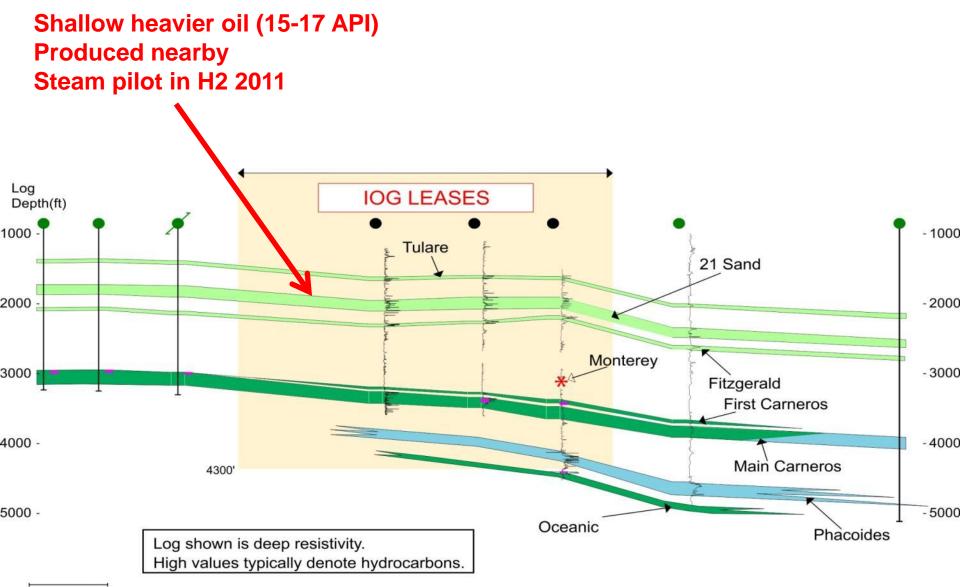


## Sheep Springs Oilfield

- 100% owned since January 2010
- Revenue \$4-500k/month
- 3 Undeveloped reservoirs



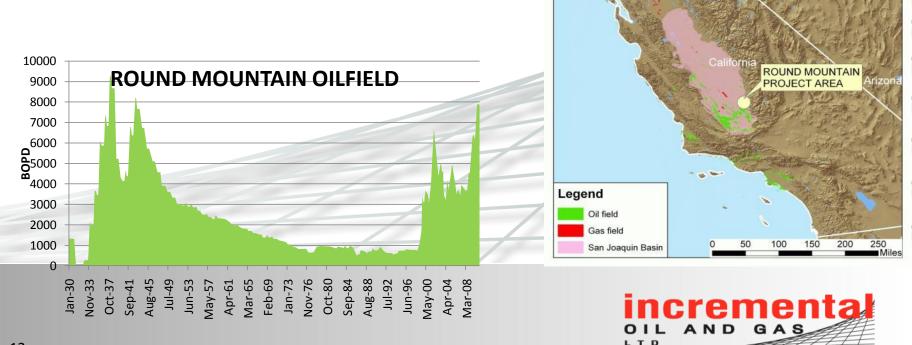
### Sheep Springs Oilfield (2)



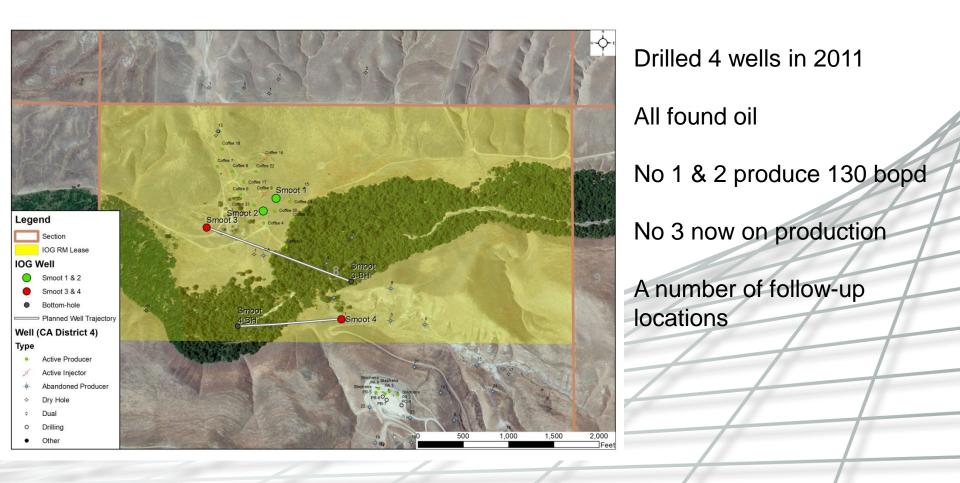
1000 feet

## **Round Mountain**

- Field has produced 110m barrels
- Shallow, 18-20° API gravity oil
- 100% Working Interest



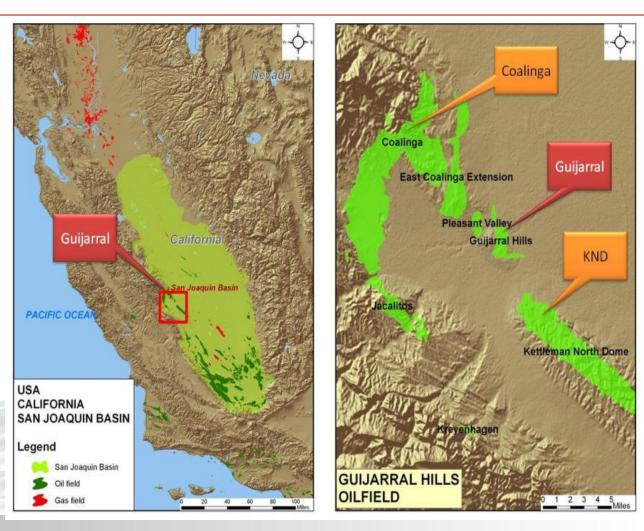
### Round Mountain, 2011 drilling





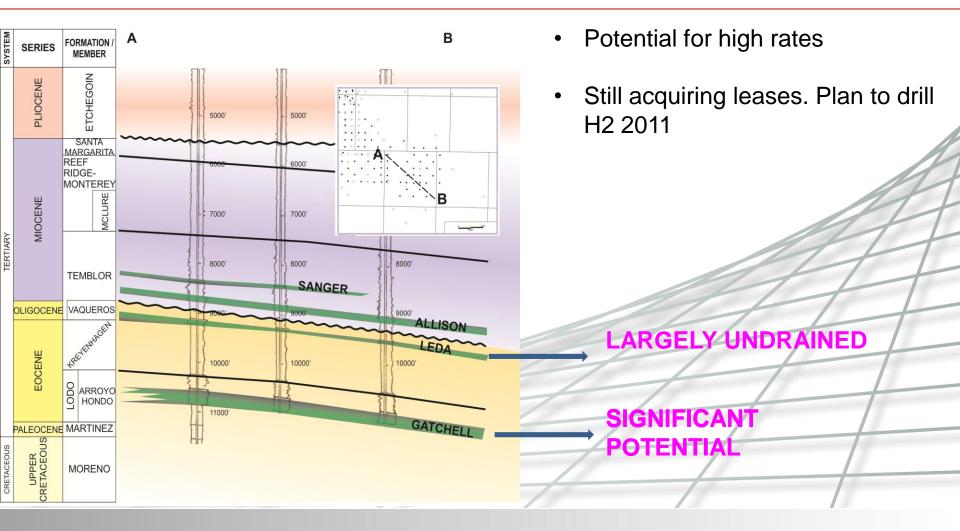
## **Guijarral Hills**

- Prolific Oilfield in 1950's
- Light oil
- 80-100% Working Interest
- Plan to drill in H2 2011



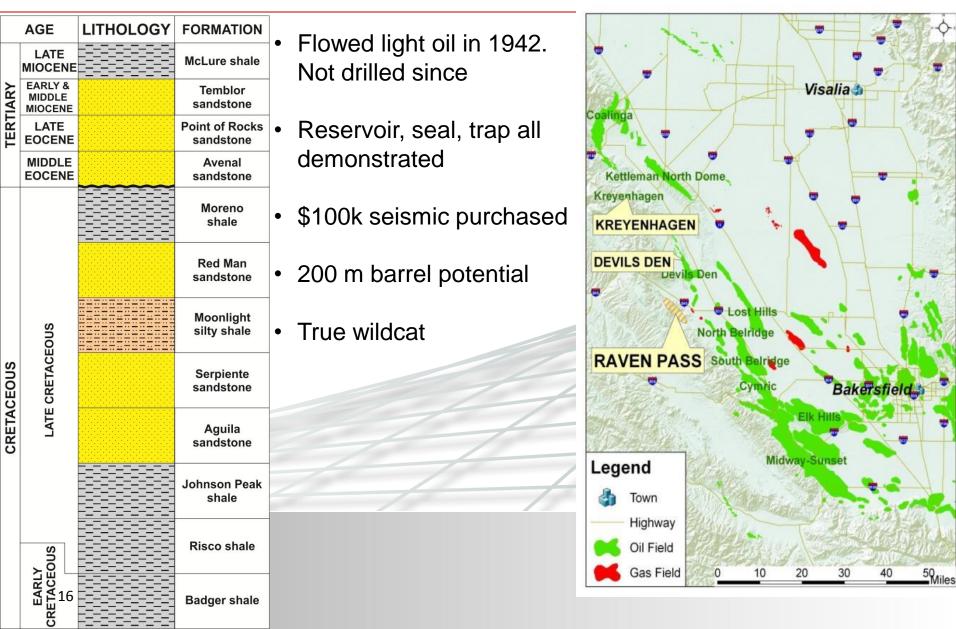


## Guijarral Hills (cont)

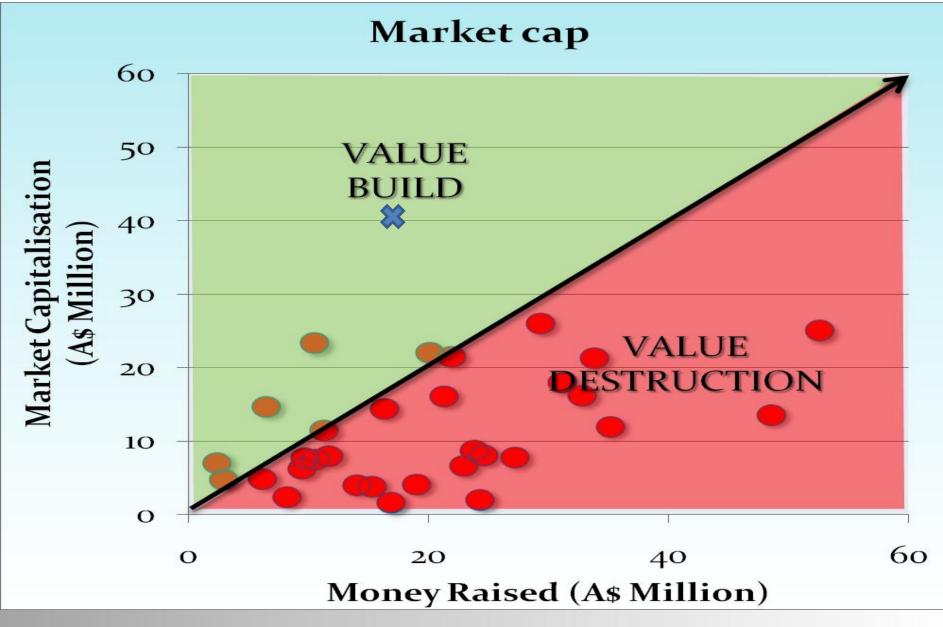




#### **Raven Pass**



#### MICROCAPS (<\$50m) MONEY RAISED vs MARKET CAPITALISATION



#### SMALL CAP GREED...not in IOG !

#### MD SALARY v's COMPANY PROFIT 2010



Source: Oil and Gas weekly

# 2011 Projected News Flow

- Drill Sheep Springs well
- Drill Round Mountain vertical well
- Declare after tax profit in first year
- Drill three wells Round Mountain
- Drill new well Guijarral Hills
- Drill two wells Round Mountain
- Raven Pass seismic acquisition
- Acquire additional projects

