#### **INCREMENTAL OIL and GAS (asx: IOG)**

#### ROADSHOW March 22/23 2011

www.incrementaloilandgas.com





#### **DISCLAIMER AND IMPORTANT NOTICE**

This presentation contains forward looking statements that are subject to risk factors associated with oil and gas businesses. It is believed that the expectations reflected in these statements are reasonable but they may be affected by a variety of variables and changes in underlying assumptions which could cause actual results or trends to differ materially, including but not limited to: price fluctuations, actual demand, currency fluctuations, drilling and production results, reserve estimates, loss of market, industry competition, environmental risks, physical risks, legislative, fiscal and regulatory developments, economic and financial market conditions in various countries and regions, political risks, project delay or advancement, approvals and cost estimates.

All references to dollars, cents or \$ in this presentation are to Australian currency, unless otherwise stated.



#### **Incremental Business model**

- A producing oil company with a cash flow focus
- We acquire underperforming oilfields and increase production
- Focus is Onshore California
  - Four projects:
    - Sheep Springs producing Oilfield
    - Round Mountain development project
    - Guijarral Hills development project
    - Raven Pass exploration project
- We operate all of our projects



#### **Capital Structure**

- Formed 2009 as Private Company
- Listed January 2011 after raising \$5.3m at 30 cents.
- 110.5m shares (Directors and management 42%)
  92.8m unlisted options<sup>1</sup>
- Market cap about \$40 million
- \$5m CON notes (July 2011, 20 cents) <sup>2</sup>
- REVENUE 6.06 m<sup>3</sup>
- EBITDA 2.40m<sup>3</sup>



- 1. Options exercisable at \$0.20 on or before 1 November 2014
- 2. Bearing interest at 10%, may be redeemed at face value or converted at \$0.20 per share and mature on 2 July 2011.
- 3. Unaudited annual figures, to year end 2010



#### **IOG TEAM**

#### From left:

**CFO** 

Asquith: 20 years CPA. MacDonald: 13 years in Senate, LLB Cronin: No 2 in Woodside (23 years) Stowell: Founder of Anvil and Mawson West, CPA McGann: 40 years geologist worldwide, CPG

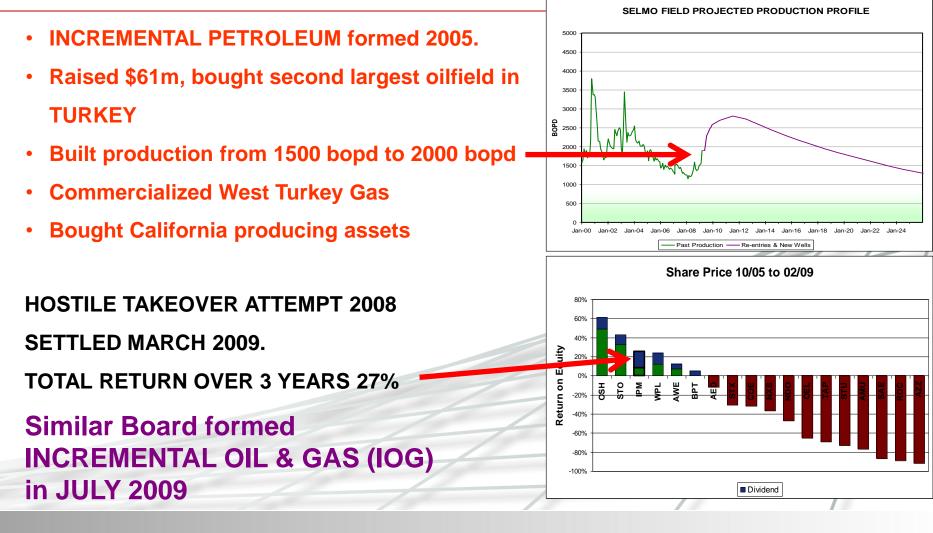
DIRECTORS



#### CALIFORNIA

M Pet Eng, Over 25 years in California

#### The team have done it before...

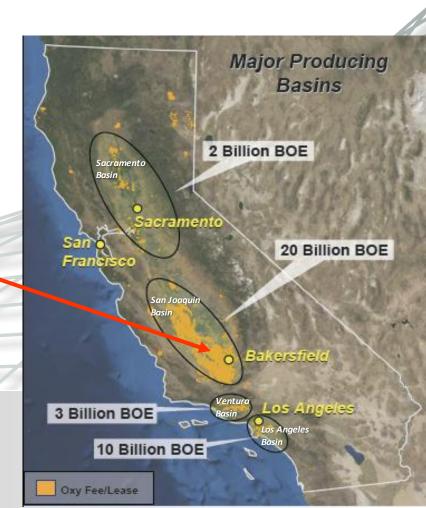




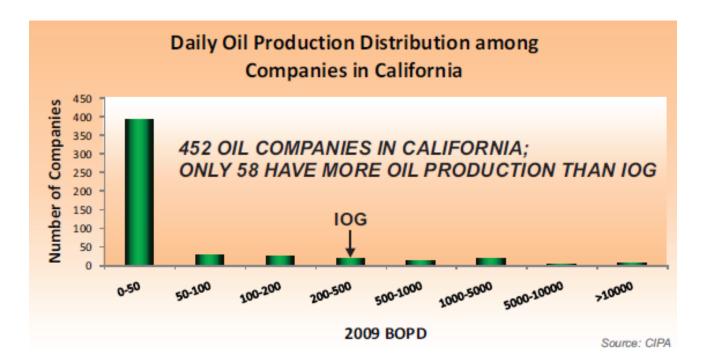
- Significant bypassed oil left by early producers
- Few mid-sized oil companies operate in California
- Cheap and competitive service suppliers
- Excellent Fiscal regime

The San Joaquin Basin has:

- 10 times Australia's reserves
- 150% Australia's production



- Significant bypassed oil left by early producers
- Few mid-sized oil companies operate in California
- Cheap and competitive service suppliers
- Excellent Fiscal regime

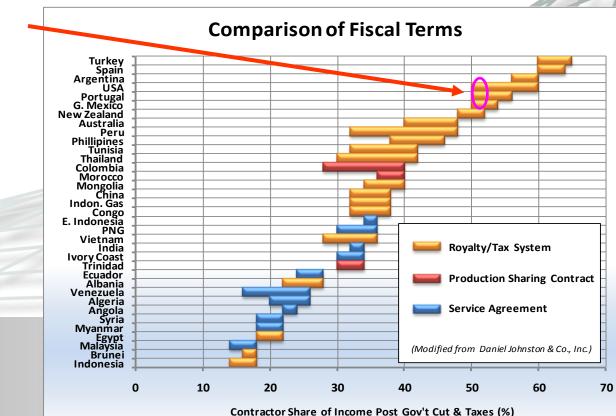


- Significant bypassed and undeveloped oil reserves left by early producers
- Few mid-sized oil companies, the innovators in the oil business, operate in California
- Cheap and competitive service suppliers
- Excellent Fiscal regime

	DRILLING RIGS	WORKOVER RIGS	CEMENTING TRUCKS	LOGGING UNITS	
BAKERSFIELD	75	200	400	150	
AUSTRALIA	10	15	40	25	
		1 +			

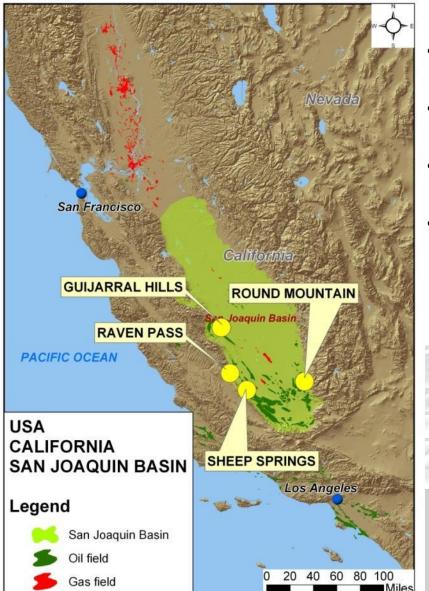


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# Royalties 5-10% lower than Texas

#### **Incremental Projects**

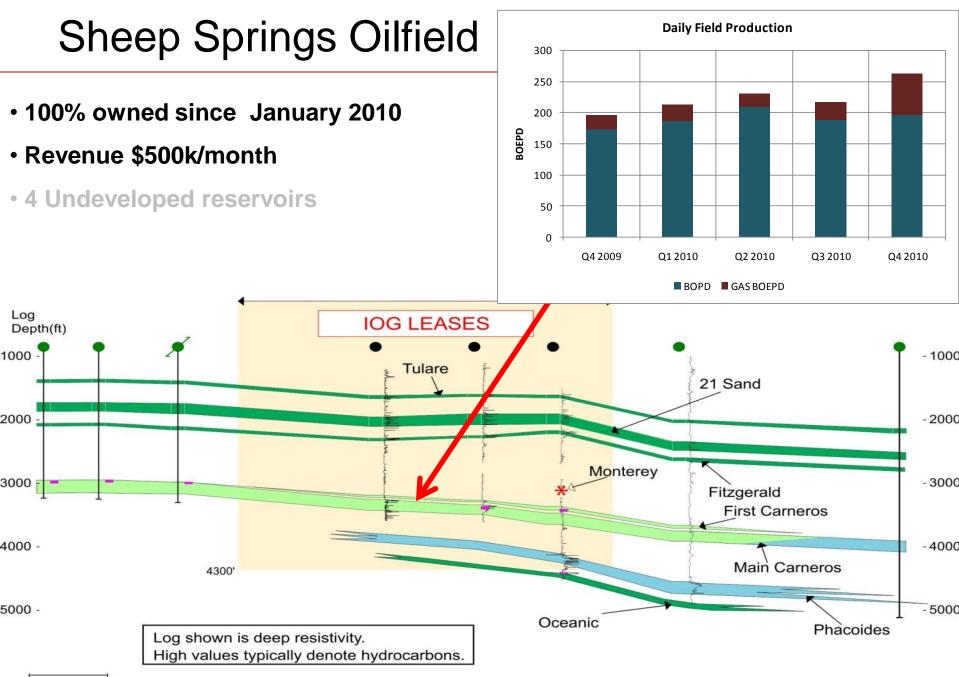


- PRODUCING SHEEP SPRINGS
- •SHALLOW ROUND MOUNTAIN

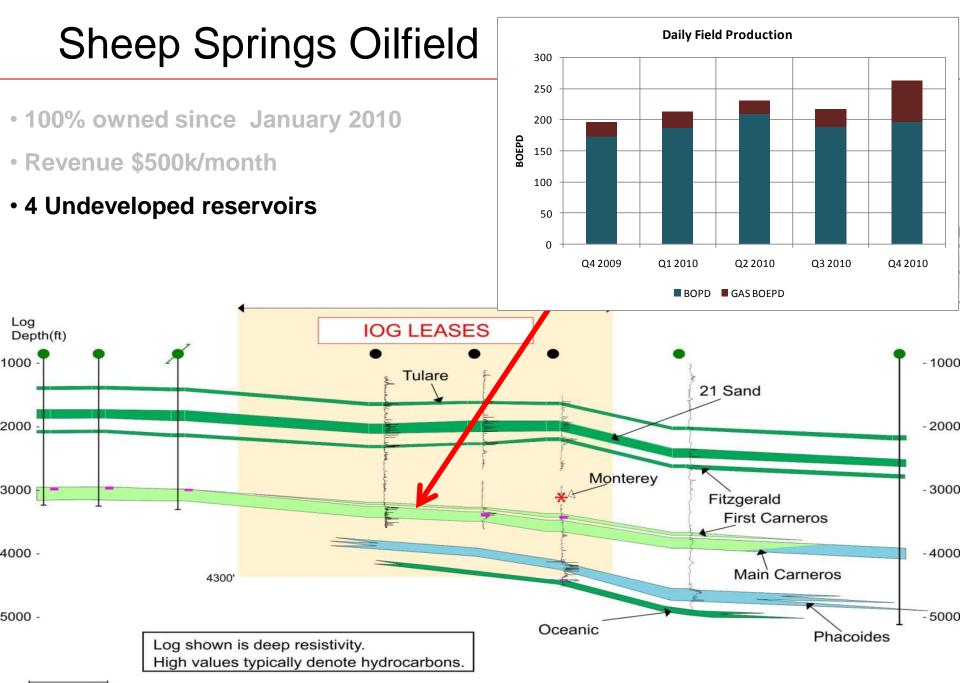
•HIGH PRODUCTIVITY GUIJARRAL HILLS

•RAVEN PASS Exploration



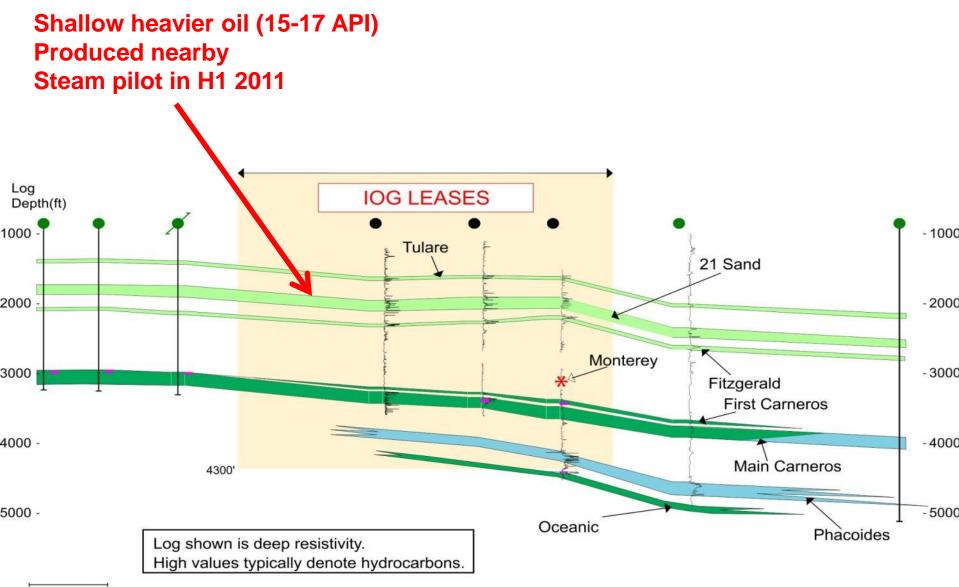


#### 1000 feet



1000 feet

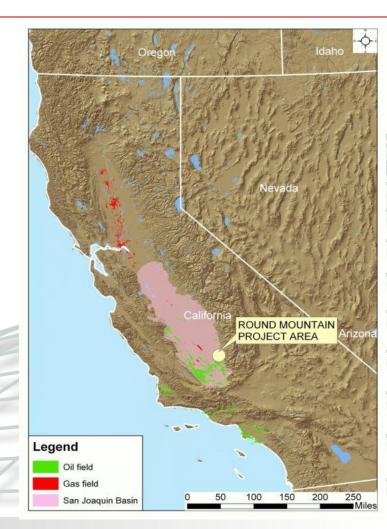
#### Sheep Springs Oilfield (3)



1000 feet

### **Round Mountain**

- Field has produced 110m barrels
- Shallow, 18-20° API gravity oil
- 100% Working Interest
- Production in the total RM oilfield now 8000 bopd

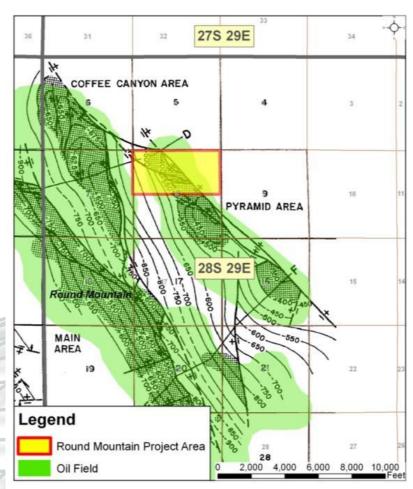




# SMOOT 1, Round Mountain

Oil Show <mark>Pay</mark> Sand NAMES AND ADDRESS OF A DESCRIPTION OF A

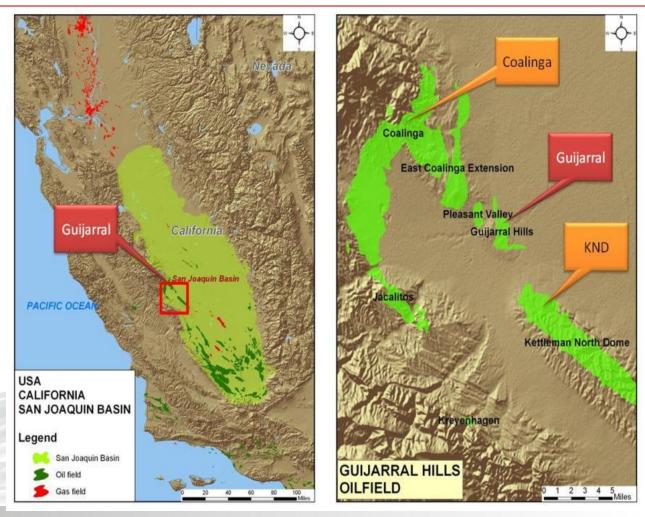
- >550' shows
- Over 100' of net pay
- Cores and high tech logs
- Testing >100 bopd from 40'
- Will form basis of full development plan





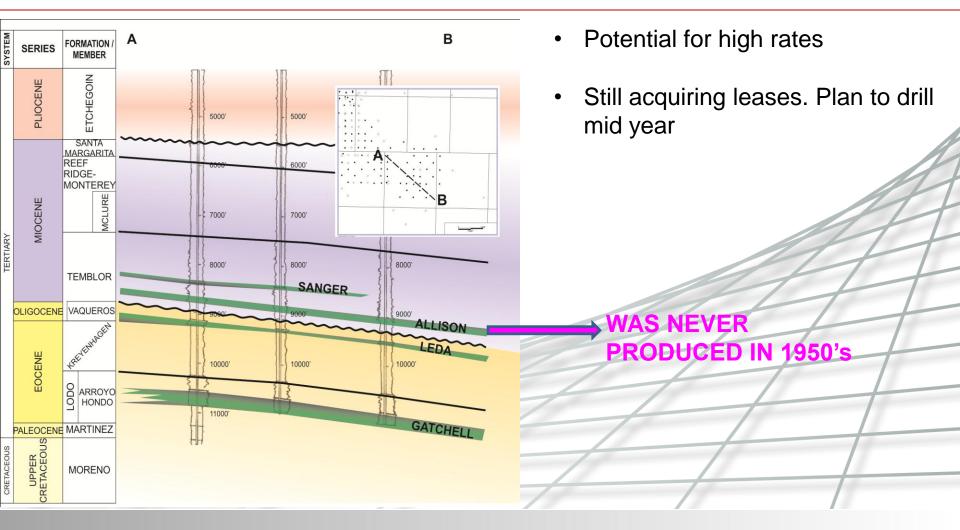
# **Guijarral Hills**

- Prolific Oilfield in 1950's
- Light oil
- 80-100% Working Interest



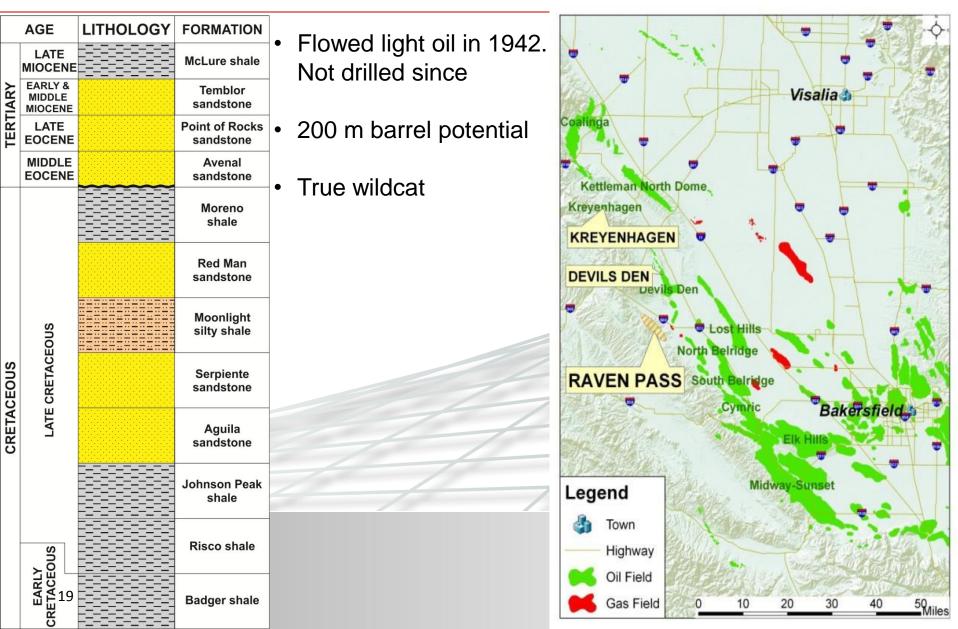


#### Guijarral Hills (cont)





#### **Raven Pass**



#### **Unrisked Reserves and Resources**

PROJECT	2P/2C RESERVES MMB	SOURCE
SHEEP SPRINGS	2.8 <sup>2P</sup>	RPS, certified
ROUND MOUNTAIN	4.1 <sup>2C</sup>	RIGEL
GUIJARRAL HILLS	1.8 <sup>2C</sup>	RIGEL



# Projected 12 Month News Flow

- Drill Sheep Springs well
- Drill Round Mountain vertical well
- Declare after tax profit in first year
- Drill two wells Round Mountain
- Re-enter old well Guijarral Hills
- Drill two wells Round Mountain
- Drill new well Guijarral Hills (optional)
- Raven Pass seismic
- Acquire additional projects

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